

# Zaid Bin Khalid

Senior Assistant Manager – Foreign Procurement

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in https://www.linkedin.com/in/zaidbink

### **TECHNICAL SKILLS**

Feasibilty to re-locate Vecoplan AG Plant from Karachi to Pezu.

ABCD Analysis on LCL's Capital and Revenue Expenditure.

Project Design and Analysis of an Auto AC Condenser Test Rig for Thal Engineering Limited.

Social Enterprise, Goats for Water.

### PERSONAL SKILLS

Procurement

Project Management

Supply Chain

Inventory Management

Cost Reduction

Operations Management

## SUMMARY

Being a Supply Chain professional, I have valuable experience in the areas of Procurement, Imports, Material Resource Planning, Purchases & Clearance related to Spare Parts, Refractories & Paper Bags. I try to monitor the best Supply Chain practices worldwide & put forward any improvement possible in the cycle of Supply Chain. In my opinion Planning, Forecasting, Reducing Costs & improving Efficiency are the codes to a successful Supply Chain function.

## **WORK EXPERIENCE**

#### Senior Assistant Manager - Foreign Procurement

Sep 2020 - Present -

Lucky Cement Limited

Karachi

#### Assistant Manager - Foreign Procurement

Apr 2019 - Aug 2020

Lucky Cement Limited

- Karachi
- Negotiating with vendors (Foreign & Local) for efficient and strategic sourcing with best rates, delivery schedule, techno-commercial terms etc.
- Generating Bi-weekly reports of the New Production Line (Production Capacity of 7,500 MT/day) purchasing activities and budget consumption for the higher management.
- Processing Advance Payments to Foreign Suppliers of Order value < \$10,000/-
- Increasing the overall Supply Chain Value while reducing the number of less active vendors/intermediaries.
- Ensuring compliance to company Purchasing Guidelines and SOPs.
- Training and coaching Junior Officers/ Management Trainees.

#### Management Trainee Officer

Apr 2018 - Mar 2019

Lucky Cement Limited

- Karachi
- Import Procurement of Refractory materials (Bricks & Castable) for Cement Kiln from European (Refratechnik GMBH, RHI Magnesita GMBH etc) and Chinese Suppliers.
- Procurement of spare parts for Wartsila and Rolls Royce Engine.
- Procurement of general items e.g. Motors, Reducers, Conveyor Belts, Filter Bags and all other requirement at LCL Pezu and Karachi Plant.
- Purchasing of Foreign and Local items inclusive of plant machinery, parts and spares.
- Exploring new ideas for improving Procurement function and correspondence/ coordination with Plant Management.
- Vendor relationship management and performance evaluation.
- Vendor selection, comparison, negotiating terms, Purchase Order Generation and delivery follow-ups from both foreign and local vendors

### Intern Supply Chain

Oct 2017 - Mar 2018

Lucky Cement Limited

- Karachi
- Procurement of Steel Profile, Fabrication, Pipes & Fittings.
- Departmental awareness regarding ISO 9000 (QMS), ISO 14000 (EMS) & ISO 18001 (OHSAS).
- Adequate proficiency of SAP MM module.
- Arrange monthly requirement of packing material from concerned HODs.
- Making sure of un-interrupted supply of packing material.

#### **Engineering Intern**

Aug 2017 - Sep 2017

Schneider Electric

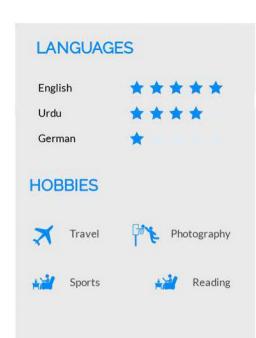
Karachi

### **Engineering Intern**

Jun 2016 - Jul 2017

Pfizer Pakistan Limited

Karachi



## **SEDUCATION**

MBA Aug 2019 - Present -

Institute of Business Administration

Karachi

Industrial & Manufacturing Engineering

Sep 2013 - May 2017

NUST

Karachi

## COURSES

### FinTech Security and Regulation (RegTech)

Jun 2020

The Hong Kong University of Science and Technology

IELTS Dec 2017

**British Council** 

7.5 Bands